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# 56<sup>TH</sup>

## ANNUAL GENERAL MEETING

THURSDAY, 24 JUNE 2021

▶ Building **RESILIENCE** and  
**IMPLEMENTING**  
**GROWTH** Strategies ◀



# QUESTION & ANSWER SESSION



# PRE-SUBMITTED QUESTIONS



## Question 1:

Please give us the same Door gift as last year.

## Answer:

We will give e-voucher to all participating shareholders with amount of RM50.00 per person.





## Question 2:

Any updates on the progress of the sale of the Kalimantan plantations?

## Answer:

Kindly refer to Note 25 of the financial statements or Page 277 in Annual Report. It is stated that:-

*On 3 August 2020, the Company announced that the Board had decided to withdraw the said acceptance of offer, which expired on 31 July 2020. The decision was made after due consideration that the execution deadline had been extended several times since the acceptance of offer by the Board on 28 February 2020, coupled with the uncertainties posed by COVID-19 outbreak.*

Further to that, the company is still pursuing the divestment of our Kalimantan subsidiary and any material development in relation to the sale process will be announced to Bursa Malaysia accordingly.



### Question 3:

Why are there provisions made for expected credit losses on Amounts due from Plasma?

### Answer:

Kindly refer to Note 25(b) of the financial statements or Page 279 in Annual Report. It is stated that:-

*The Amounts due from Plasma relate to advances by the Group to the Plasma Program which was initiated pursuant to the Indonesian government's policy for partnerships between plantation companies and their respective surrounding communities. This amount will be recovered by the Group upon maturity and operation of the plantation under Plasma before the profits are distributed to Plasma.*

Amount due from Plasma that is impaired at the reporting date and the movements of the allowance accounts used to record the impairment are also shown in Note 25(b).



## Question 4:

With the higher current CPO prices can we expect a reversal on impairments made on plantation assets in the prior years?

## Answer:

The carrying amount of the Group's plantation assets (continuing operation) is stated at recoverable amount taking into consideration the current CPO prices. There is no impairment recorded as at 31 December 2020.



## Question 5:

With the losses made by the Healthcare Division, can we expect any impairments relating to assets in that division?

## Answer:

For FY2020, there is no impairment required based on the impairment assessment.





## Question 6:

What are the steps taken to control costs within the Organisation to increase profits?

### Answer:

Referring to Page 28 of Annual Report, cost savings is one of action items in the Business Continuity Plans (“BCP”) and Business Recovery Plans (“BRP”) that were designed to build resilience and stimulate business for both the Plantation and Healthcare Divisions.

Plantation Division highlights as stated in Page 78 of Annual Report, cost savings of almost RM5 million for upkeep and cultivation activities amidst the challenges of COVID-19 and shortage of labour.



# LIVE QUESTIONS



## Question 1:

I would like to request a printed hard copy of the company annual report . Thank you.

## Answer:

Well noted. We will arrange accordingly.



## Question 2:

How much does the company spend on this virtual AGM? Would the Board kindly consider giving us e-wallet as a token of appreciation for attending this year's RPV. Thank you

## **Answer:**

The Company spend approximately RM28,000.00 on this virtual AGM. We will give e-voucher to all participating shareholders and proxies with amount of RM50.00 per person.





### Question 3:

What has contributed to significant increase in other income by RM19.5 million?

### **Answer:**

Higher other income mainly relates to gain on acquisition of TDM-YT Plantation Sdn Bhd (formerly known as THP-YT Plantation Sdn Bhd) of RM17.9 million and land premium on sublessee land of RM1.9 million (as per Note 6 of financial statements at Page 248 of the Annual Report) .



## Question 4:

What was the average MPOB CPO price vs TDM's average realised price?

## **Answer:**

Kindly refer Page 37 of the Annual Report on Commodity Prices.

In FY2020, TDM achieved higher average realised price of RM2,822 per mt CPO compared to MPOB's RM2,700 per mt CPO and also higher than FY2019 at RM2,129 per mt CPO.



## Question 5:

What is the revenue breakdown between Plantation and Healthcare Division?

## **Answer:**

For FY2020, Plantation and Healthcare Division registered revenue of RM240.3 million and RM202.6 million respectively, as per Page 33 of the Annual Report.



## Question 6:

What are the director benefits for non-executive directors which are higher than the director fees?

## **Answer:**

The information on directors' fees & benefits is disclosed on pages 164 to 166 of TDM Annual Report 2020.

The directors' remuneration is governed by TDM Board Remuneration Policy ("Policy") which is available on the corporate website (link below). The Policy is designed upon the remuneration principles and procedures applicable for the directors of TDM.

<https://www.tdmberhad.com.my/wp-content/uploads/2020/11/TDM-Board-Remuneration-Policy.pdf>





### Question 7:

My WiFi at my house is not good, hopefully physical meeting in the future, thank you.

### **Answer:**

It will be subject to the Board of TDM's decision, taking into account the needful factors and will recommend the best manner to conduct general meetings, subject always to the regulations and requirements imposed by the regulators and also the Group's internal guidelines on conduct of meetings.



## Question 8:

How is the impact of FMCO to the Company.

## Answer: Plantation

The Company experienced minimum impact with regards to estate operation during the MCO period in FY2020 as the oil palm industry was listed under the essential services sector.

We have prepared and implemented Business Recovery Plan (BRP) related to FFB production impacted by the restriction of recruiting new foreign workers for harvesting. Among the initiatives taken to mitigate anticipated shortage of labor include enhancing local workers recruitment and training, introduce incentive schemes to harvesters and adopting mechanization in harvesting related operations.



## (Cont.)

### Healthcare

The FMCO has affected businesses as expected and Healthcare is not being spared. Patient attendances at Hospitals has decreased especially with child patients. However, the impact of FMCO 3.0 has not been as big as MCO 1.0.

Despite that, hospital operations with our Business Continuity and Recovery plans have been able to sustain the hospitals at an acceptable level. Operating as a group, weaker hospitals are supported by stronger ones. Adjusting the way we engage with our patients has also helped to sustain our business.

Two of our hospitals namely Taman Desa Medical Centre and Kelana Jaya Medical Centre have also been appointed as PPVs and this has also helped with maintaining patient flow at our hospitals.





# THANK YOU